











2Q09 Earnings Conference Call2008/2009 Harvest

DISCLAIMER



This presentation contains forward-looking statements relating to the business outlook, operating and financial projections, and the growth prospects of São Martinho S.A. These statements merely represent projections and as such are based exclusively on management's expectations about the future of the business.

Forward-looking statements are no guarantee of performance. They involve risks, uncertainties and assumptions because they relate to future events and therefore depend on circumstances that may or may not occur in the future.

Investors should understand that general economic conditions, industry conditions and other operating factors could also affect the future results and could cause results to differ materially from those expressed in such forward-looking statements.

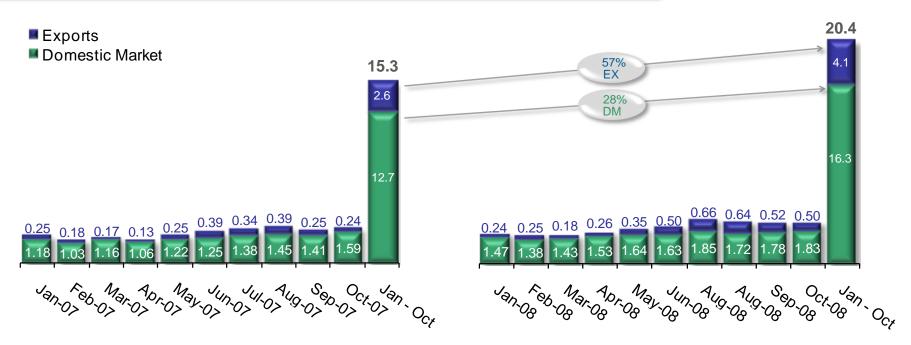
2Q09 HIGHLIGHTS



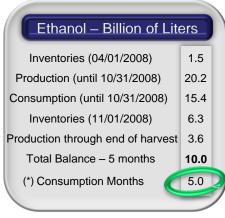
- Margin Adjusted EBITDA in 2Q09 was R\$ 34.9 million (EBITDA margin of 18%), increasing by 47% in relation to 2Q08;
- We raised R\$ 330 million in long-term debt;
- Stock Buyback Program;
- Creation of the "ALLICOM" consortium with the groups São João and Santa Cruz, aimed at gaining scale in sugar and ethanol sales.

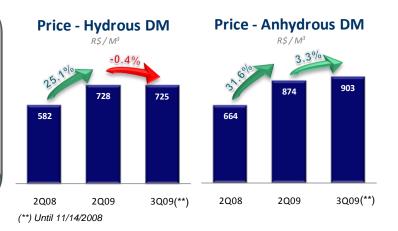
ETHANOL MARKET











- Supply and demand in equilibrium until the end of the harvest;
- Credit crunch should lower ethanol supply next harvest since several projects may be postponed;
- Anhydrous and hydrous ethanol already posted substantial price increases last week.

SUGAR MARKET





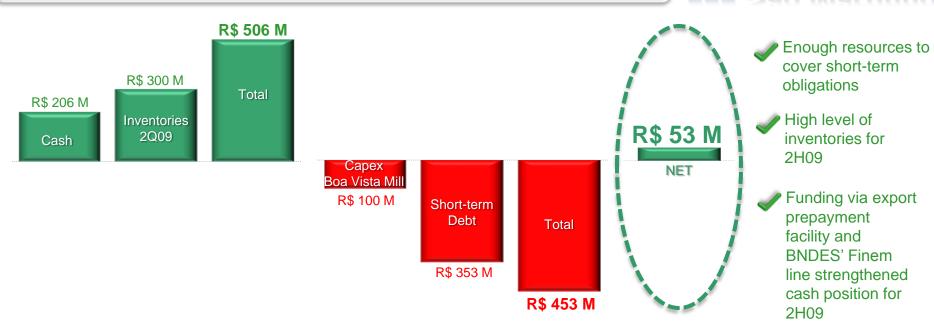


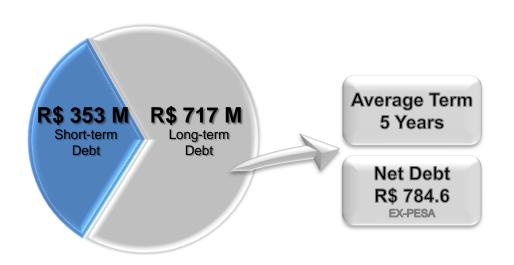
- New U.S. dollar exchange rate offsets the decline in sugar prices in recent months;
- Business model focused on own sugarcane supply – leveraged on sugar and ethanol prices;
- Current harvest in India points to a drop of 6 million tons in sugar production.

					Table 1				
			NY	11 –	R\$	/ Tor	nne		
Sugar NY11 - US\$ ¢ / Pound - Weight									
		9.00	10.00	11.00	12.00	13.00	14.00	15.00	16.00
	1.60	R\$ 317	R\$ 353	R\$ 388	R\$ 423	R\$ 459	R\$ 494	R\$ 529	R\$ 564
Ψ	1.70	R\$ 337	R\$ 375	R\$ 412	R\$ 450	R\$ 487	R\$ 525	R\$ 562	R\$ 600
С С	1.80	R\$ 357	R\$ 397	R\$ 437	R\$ 476	R\$ 516	R\$ 556	R\$ 595	R\$ 635
Exchange	1.90	R\$ 377	R\$ 419	R\$ 461	R\$ 503	R\$ 545	R\$ 586	R\$ 628	R\$ 670
ge	2.00	R\$ 397	R\$ 441	R\$ 485	R\$ 529	R\$ 573	R\$ 617	R\$ 661	R\$ 705
70	2.10	R\$ 417	R\$ 463	R\$ 509	R\$ 556	R\$ 602	R\$ 648	R\$ 694	R\$ 741
R\$ /	2.20	R\$ 437	R\$ 485	R\$ 534	R\$ 582	R\$ 631	R\$ 679	R\$ 728	R\$ 776
/ US\$	2.30	R\$ 456	R\$ 507	R\$ 558	R\$ 608	R\$ 659	R\$ 710	R\$ 761	R\$ 811
\$8	2.40	R\$ 476	R\$ 529	R\$ 582	R\$ 635	R\$ 688	R\$ 741	R\$ 794	R\$ 847
	2.50	R\$ 496	R\$ 551	R\$ 606	R\$ 661	R\$ 717	R\$ 772	R\$ 827	R\$ 882
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INDEBTEDNESS







- Our cash position combined with our finished products inventory in 2Q09 are sufficient to service 100% of our short-term debt + CAPEX for the Boa Vista Mill through the end of the 2008-09 harvest;
- Average term of long-term debt is 5 years.

OPERATING RESULTS



2Q09 **Net Revenue** 194,313 COGS (Cash Cost) (119,461)**Gross Profit** 39,111 EBITDA (Adjusted) 34,974 18.0% **EBITDA Margin** (40,401)**Net Loss TRS Sold** 410 **Average Prices**

2Q08 Chg.% 179,071 +8.5 (120,733)-1.1 13,679 +185.9 23,787 +47.0 13.3% +4.7 p.p (32,140)+25.7 402 +2.1

- 2Q09 sales volume in virtually in line with 2Q08;
- Better anhydrous and hydrous ethanol prices;
- Foreign-exchange loss (non-cash) had an accounting impact on net income of R\$ 27 million in 2Q09.

Sugar

Hydrous

Anhydrous

404.6

708.9

818.3

453.4

613.8

728.8

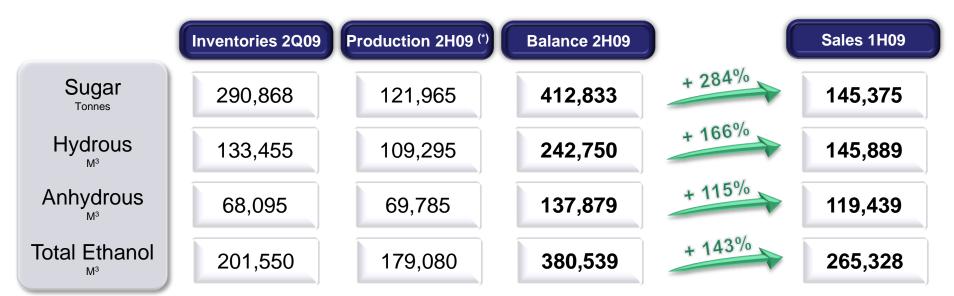
-10.8

+15.5

+12.3

PRODUCT AVAILABILITY





- (*) Estimated production from October through end of 2008/09 harvest.
 - 2Q09 inventories combined with our production until the end of the 2008-09 harvest represent almost 2/3 of total production this harvest;
 - High inventories will be sold in a pricing scenario much higher than in the first half of 2009.



IR Contacts
João do Val
CFO and IR Officer
Felipe Vicchiato

Investor Relations













Phone: +55 11 2105-4100

E-mail: ri@saomartinho.ind.br

Website: www.saomartinho.ind.br/ir