

# Earnings Release 2<sup>nd</sup> Quarter

2024/2025 CROP YEAR

NOVEMBER 11, 2024

### Adjusted EBIT was R\$497.2 million in 2Q25

**Adjusted EBITDA totaled R\$943.1 million in 2Q25** (+44.0% vs. 2Q24), with an Adjusted EBITDA margin of 48.1% and R\$1,615.4 million in 6M25 (+33.3%) with a margin of 44.7%. The performance, in the quarter and semester, is due to higher prices and volumes sold (ATR sold), with emphasis on ethanol.

**Adjusted EBIT totaled R\$497.2 million** (+66.9% vs. 2Q24), with an Adjusted EBIT margin of 25.4%, in 2Q25. In the first half of the harvest, the indicator totaled R\$804.9 million (+56.8%), with an Adjusted EBIT margin of 22.3%. The evolution throughout the year reflects the combination of higher prices and volumes sold, and the reduction in the unit cash cost in sugarcane operations (-5.9% vs. 6M24).

**Net Profit of R\$ 187.5 million** in 2Q25, a reduction of 55.2% compared to 2Q24 and R\$ 293.8 million in the first 6 months of the harvest (-54.0%) mainly due to the end of receipt of the installments of the Copersucar Precatório (IAA).

**Leverage ratio** ended 2Q25 at **1.35x Net Debt/Adjusted EBITDA LTM**.

On September 30, 2024, **sugar prices hedged for the 2024/25 crop year** totaled **~428,000 tons** at **~R\$ 2,387/ton**. For **2025/26 crop year**, approximately **295,000 tons** are hedged at **~R\$ 2,497/ton**.

### Executive Summary

In R\$ '000

	2Q25	1Q25	2Q24	Δ 2Q25/1Q25	Δ 2Q25/2Q24	6M25	6M24	Δ 6M25/6M24
Net Revenue <sup>1</sup>	1,960,474	1,654,793	1,536,691	18.5%	27.6%	3,615,267	2,890,000	25.1%
Adjusted EBITDA	943,108	672,339	654,958	40.3%	44.0%	1,615,446	1,212,220	33.3%
Adjusted EBITDA Margin	48.1%	40.6%	42.6%	7.5 p.p	5.5 p.p	44.7%	41.9%	2.7 p.p
Adjusted EBIT	497,242	307,702	297,894	61.6%	66.9%	804,944	513,472	56.8%
Adjusted EBIT Margin	25.4%	18.6%	19.4%	6.8 p.p	6.0 p.p	22.3%	17.8%	4.5 p.p
Net Income	187,449	106,320	418,094	76.3%	-55.2%	293,769	638,362	-54.0%
Cash Income	398,619	46,580	400,217	n.m	-0.4%	445,200	524,927	-15.2%
Leverage (Net Debt / Adjusted EBITDA LTM)	1.35 x	1.27 x	1.51 x	6.8%	-10.5%	1.35 x	1.51 x	-10.5%

1- Excludes the Hedge Accounting effect of foreign-denominated debt and PPA USC and includes Financial Income from Real Estate Development.

**SMTO3:** R\$26.21 per share

**Market Capitalization:** R\$8.82 billion

\*On September 30, 2024

#### Earnings Conference Call

November 12, 2024 (Tuesday)

3:00 p.m. (Brasília)

2:00 p.m. New York time

To access the webcast: [click here](#)

## Operating Highlights

	6M25	6M24	Δ 6M25/6M24
<b>Operational Data</b>			
<b>TRS Produced ('000 tons)</b>	<b>2,731.7</b>	<b>2,549.4</b>	<b>7.1%</b>
Sugarcane	2,540.4	2,408.4	5.5%
Corn	191.3	141.0	35.7%
<b>Agricultural - Sugarcane</b>			
Crushed Sugarcane ('000 tons)	17,950.3	17,489.0	2.6%
Own	11,357.6	11,197.3	1.4%
Third Parties	6,592.7	6,291.7	4.8%
Agricultural Yield (ton/ha)	84.9	85.1	-0.2%
Average TRS (kg/ton)	141.5	137.7	2.8%
<b>Corn Processing ('000 tons)</b>	<b>264.3</b>	<b>212.7</b>	<b>24.3%</b>
<b>Production Data</b>			
Sugar ('000 tons)	1,108.3	1,129.8	-1.9%
Ethanol ('000 m³)	922.9	801.3	15.2%
Sugarcane	813.1	719.1	13.1%
Corn	109.7	82.2	33.5%
Export Cogeneration ('000 MWh)	555.7	460.1	20.8%
DDGS ('000 tons)	70.9	54.7	29.6%
Sugar - Ethanol Mix (Sugarcane)	46% - 54%	49% - 51%	
Sugar - Ethanol Mix (Consolidated)	42% - 58%	46% - 54%	

In the first half of the 2024/25 crop year, São Martinho had processed approximately 18.0 million tons of sugarcane, a 2.6% increase compared to the same period of the 2023/24 crop year, mainly due to the greater use of installed capacity and higher volume of sugarcane acquired from third parties (+4.8%). The fires that hit the inland region of the state of São Paulo throughout the quarter, especially at the end of August, reached historically high levels of occurrence and led to an accelerated pace of crushing, resulting in an increase in the daily processing of raw materials. These fires also resulted in a lower availability of raw material for the completion of the 2024/25 crop year (-1.0%), as updated in the guidance published in a material fact on November 11, 2024.

In the crop year, sugarcane operations produced approximately 1.1 million tons of sugar (-1.9% vs. 6M24) and 813,100 cubic meters of ethanol (+13.1%), as a result of the change in the product mix caused by the fires. Corn processing added 109.7 thousand m³ of ethanol (+33.5%) and 70.9 thousand tons of DDGS (+29.6%), confirming the attainment of project parameters in the operation and demonstrating superior performance compared to the same period of the previous crop year, which was affected by the plant's ramp-up phase.

Considering both sugarcane operations and corn processing, Total Recoverable Sugar (TRS) produced was 2,731.7 thousand tons (+7.1% vs. 6M24), of which 2,540.4 thousand tons (+5.5%) came from sugarcane crushing. Average TRS increased 2.8% due to drier weather during the period.

## Production Guidance – 2024/25 Harvest

	Updated 12M25	Guidance 12M25	Var. (%)
<b>Production</b>			
Crushed Sugarcane ('000 tons)	22,170.0	22,400.0	-1.0%
Average TRS (kg/ton)	142.7	140.9	1.3%
TRS Produced ('000 tons)	3,163.1	3,155.6	0.2%
<b>Production</b>			
Sugar ('000 tons)	1,319.8	1,555.5	-15.2%
Ethanol ('000 m <sup>3</sup> )	1,050.1	900.0	16.7%
Cogeneration ('000 MWh)	814.7	839.5	-2.9%
Mix Sugar - Ethanol	44% - 56%	52% - 48%	

In the **sugarcane operations**, a total of 3,163.1 thousand tons of TRS Produced is estimated for the 2024/25 crop year (in line with the original guidance), based on the crushing of 22.2 million tons of cane (a 1.0% reduction compared to the initial guidance), and an average TRS of 142.7 kg/ton (1.3% higher than the previous guidance). The production mix prioritizes ethanol, with an expectation of allocating 44% of the total recoverable sugars to sweetener production (-8.0 p.p. in relation to the initial guidance).

The new estimates reflect: i) the impact of the fire outbreaks, which occurred between August 22 and 25, 2024 (and were informed to the market on the 26th of the same month), on the availability of raw material and industrial conversion of TRS into sugar; and ii) water deficit throughout the crop year affecting the higher average TRS forecast for the 2024/25 crop year.

Production estimates for the corn ethanol operation follow:

	Updated 12M25	Guidance 12M25	Var. (%)
<b>Operational Data</b>			
Corn Processed ('000 tons)	500.0	495.0	1.0%
TRS Produced ('000 tons)	366.1	348.4	5.1%
<b>Production Data</b>			
Ethanol ('000 m <sup>3</sup> )	210.2	200.0	5.1%
DDGS ('000 tons)	134.2	135.4	-0.9%
Corn Oil ('000 tons)	7.5	8.5	-11.8%

For the 2024/25 crop year, the **corn ethanol plant** is expected to process 500.0 thousand tons of corn (an increase of 1.0% compared to the initial guidance), producing approximately 210.2 thousand m<sup>3</sup> of ethanol (5.1% more than the initial guidance), 134.2 thousand tons of DDGS (in line with the previous guidance) and 7.5 thousand tons of corn oil (a reduction of 11.8%, versus the original guidance). The revision of expectations is due to: i) the operational alignment with the full processing capacity of the corn ethanol plant and ii) improved industrial efficiency in converting corn into ethanol.

The consolidated production of São Martinho is detailed below:

	Updated 12M25	Guidance 12M25	Var. (%)
<b>Operational Data</b>			
TRS Produced ('000 tons)	3,529.2	3,504.0	0.7%
<b>Agricultural - Sugarcane</b>			
Crushed Sugarcane ('000 tons)	22,170.0	22,400.0	-1.0%
Average TRS (kg/ton)	142.7	140.9	1.3%
TRS Produced ('000 tons)	3,163.1	3,155.6	0.2%
<b>Corn Processing</b>			
Corn Processed ('000 tons)	500.0	495.0	1.0%
TRS Produced ('000 tons)	366.1	348.4	5.1%
<b>Production Data</b>			
Sugar ('000 tons)	1,319.8	1,555.5	-15.2%
Ethanol ('000 m3)	1,260.3	1,100.0	14.6%
Sugarcane	1,050.1	900.0	16.7%
Corn	210.2	200.0	5.1%
Cogeneration ('000 MWh)	814.7	839.5	-2.9%
DDGS ('000 tons)	134.2	135.4	-0.9%
Corn Oil ('000 tons)	7.5	8.5	-11.8%
Mix Sugar - Ethanol	39% - 61%	46% - 54%	

Note that forward-looking statements are not guarantees of future performance, since they involve risks, uncertainties and assumptions and therefore depend on circumstances that may or may not occur. Readers are cautioned that industry conditions and other operational and weather conditions could affect the Company's future results, leading them to differ materially from those expressed in such forward-looking statements.

### Capex Guidance – 2024/25 Harvest

	Updated 12M25	Guidance 12M25	Var (%)
Maintenance Capex	1,950.0	1,900.0	2.6%
Operational Improvements	100.0	100.0	0.0%
Modernization/Expansion	670.0	495.1	35.3%
Crop Treatment - Non-Recurring	80.0	-	n.m.
<b>Total Capex</b>	<b>2,800.0</b>	<b>2,495.1</b>	<b>12.2%</b>

The estimated amount for the **Maintenance Capex** is R\$1,950.0 million, representing a 2.6% increase compared to the initial guidance, driven by sugarcane planting initiatives and the renovation of sugarcane fields to ensure greater availability of raw materials for subsequent periods.

As for the capex allocated to **Operational Improvement**, a total of R\$100.0 million is estimated, in line with the initial guidance, and is intended to address the need for replacements in the agricultural and industrial fleet.

Regarding the **Modernization/Expansion** capex, the estimated amount is approximately R\$670 million (a 35.3% increase compared to the previous guidance), encompassing the investments approved for the crop year, including: (i) the Biomethane project at the Santa Cruz Unit, as per the Material Fact published on October 30, 2023; (ii) the initial project of two-row harvesters at the São Martinho Unit; (iii) the expansion of crystallization capacity at the São Paulo units, which will add about 100,000 tons of sugar starting from the 2025/26 crop year; (iv) expansion of irrigated areas in the São Martinho and Santa Cruz units, reaching around 50 thousand hectares of irrigation throughout the company, aiming at productivity and longevity of the sugarcane plantation; (v) smaller investments approved during the crop year, which are expected to yield a deleveraged return of between 15% and 20% p.a. on average.

An additional investment of R\$80 million in crop treatments is estimated, aiming to preserve the yields and minimize the impact of fire outbreaks in the following years.

The **Total Capex** guidance for the 2024/25 crop year was revised to R\$2.8 billion.

*Note that forward-looking statements are not guarantees of future performance, since they involve risks, uncertainties and assumptions and therefore depend on circumstances that may or may not occur. Readers are cautioned that industry conditions and other operational and weather conditions could affect the Company's future results, leading them to differ materially from those expressed in such forward-looking statements.*

# 2Q25 EARNINGS RELEASE

CONSOLIDATED

COMPANY OVERVIEW

**SMTO**  
B3 LISTED NM

## Net Revenue Breakdown

In R\$ '000

	2Q25	1Q25	2Q24	Δ 2Q25/1Q25	Δ 2Q25/2Q24	6M25	6M24	Δ 6M25/6M24
<b>Domestic Market</b>	<b>932,266</b>	<b>760,445</b>	<b>735,802</b>	<b>22.6%</b>	<b>26.7%</b>	<b>1,692,711</b>	<b>1,317,719</b>	<b>28.5%</b>
Sugar	97,067	72,389	72,239	34.1%	34.4%	169,456	123,618	37.1%
Ethanol	579,534	513,753	476,392	12.8%	21.7%	1,093,287	858,493	27.3%
Sugarcane	487,680	412,510	401,988	18.2%	21.3%	900,190	715,426	25.8%
Corn	91,854	101,243	74,404	-9.3%	23.5%	193,097	143,067	35.0%
Cogeneration	84,711	73,470	68,617	15.3%	23.5%	158,181	127,281	24.3%
Yeast	19,396	20,085	18,646	-3.4%	4.0%	39,481	33,990	16.2%
DDGS	40,461	31,238	28,139	29.5%	43.8%	71,699	54,222	32.2%
CBI Os	13,379	13,932	5,554	-4.0%	140.9%	27,311	9,493	187.7%
Others	97,718	35,578	66,215	174.7%	47.6%	133,296	110,622	20.5%
<b>Export Market</b>	<b>1,028,208</b>	<b>894,348</b>	<b>800,889</b>	<b>15.0%</b>	<b>28.4%</b>	<b>1,922,556</b>	<b>1,572,281</b>	<b>22.3%</b>
Sugar	890,621	840,978	768,012	5.9%	16.0%	1,731,599	1,483,137	16.8%
Ethanol	137,395	52,282	28,338	162.8%	n.m.	189,677	80,832	134.7%
Yeast	(853)	112	4,539	n.m.	-118.8%	(741)	8,312	-108.9%
Others	1,045	976	-	7.1%	n.m.	2,021	-	n.m.
<b>Net Revenue<sup>1</sup></b>	<b>1,960,474</b>	<b>1,654,793</b>	<b>1,536,691</b>	<b>18.5%</b>	<b>27.6%</b>	<b>3,615,267</b>	<b>2,890,000</b>	<b>25.1%</b>
Sugar	987,688	913,367	840,251	8.1%	17.5%	1,901,055	1,606,755	18.3%
Ethanol	716,929	566,035	504,730	26.7%	42.0%	1,282,964	939,325	36.6%
Sugarcane	625,075	464,792	430,326	34.5%	45.3%	1,089,867	796,258	36.9%
Corn	91,854	101,243	74,404	-9.3%	23.5%	193,097	143,067	35.0%
Cogeneration	84,711	73,470	68,617	15.3%	23.5%	158,181	127,281	24.3%
Yeast	18,543	20,197	23,185	-8.2%	-20.0%	38,740	42,302	-8.4%
DDGS	40,461	31,238	28,139	29.5%	43.8%	71,699	54,222	32.2%
CBI Os	13,379	13,932	5,554	-4.0%	140.9%	27,311	9,493	187.7%
Others	98,763	36,554	66,215	170.2%	49.2%	135,317	110,622	22.3%
<b>Net Revenue - Sugarcane</b>	<b>1,819,275</b>	<b>1,517,797</b>	<b>1,462,287</b>	<b>19.9%</b>	<b>24.4%</b>	<b>3,337,072</b>	<b>2,746,933</b>	<b>21.5%</b>
<b>Net Revenue - Corn</b>	<b>141,199</b>	<b>136,996</b>	<b>107,842</b>	<b>3.1%</b>	<b>30.9%</b>	<b>278,195</b>	<b>205,206</b>	<b>35.6%</b>

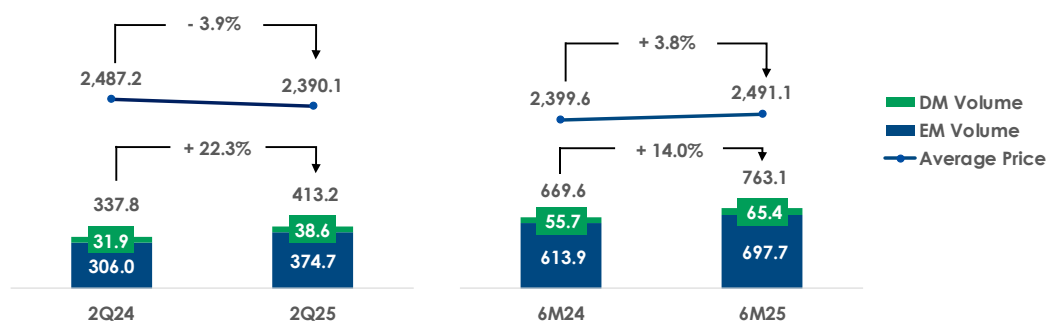
1- Excludes the Hedge Accounting effect of foreign-denominated debt and PPA USC and includes Financial Income from Real Estate Development.

## Net revenue

São Martinho's net revenue came to R\$1,960.5 million in 2Q25, an increase of 27.6% compared to 2Q24, due to higher sales prices and volumes of ethanol, further enhanced by an increased volume of sugar sold, despite the lower prices. In 6M24, net revenue reached R\$3,615.3 million, a 25.1% increase compared to the same period of the previous crop year due to the dynamics of prices and volumes that affected the half of the year.

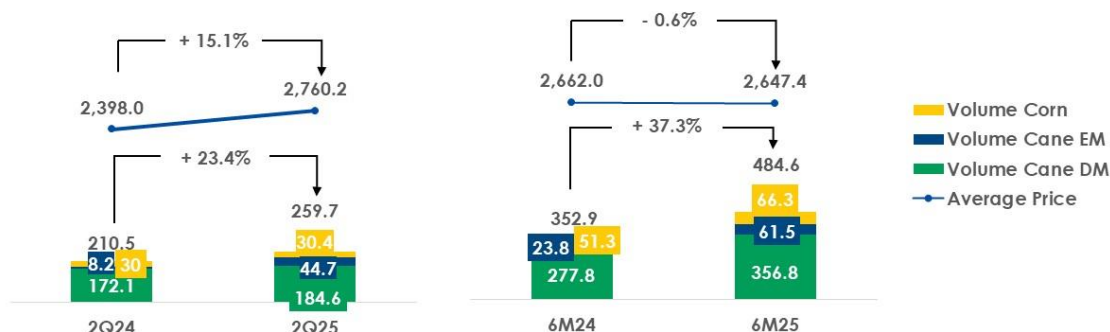
The following charts present a breakdown of net revenue by product in 2Q25 and 6M25 compared to the same periods in the 2023/24 crop year.

### Sugar – Volume ('000 tons) and Average Price (R\$/ton)



Net revenue from sugar sales amounted to R\$987.7 million in 2Q25, increasing 17.5% compared to 2Q24, due to higher sales volumes (+22.3%), partially offset by lower prices (-3.9%) in the period. In 6M24, revenue increased 18.3% year on year to R\$1,901.1 million, driven by higher prices (+3.8%) and volumes (+14.0%).

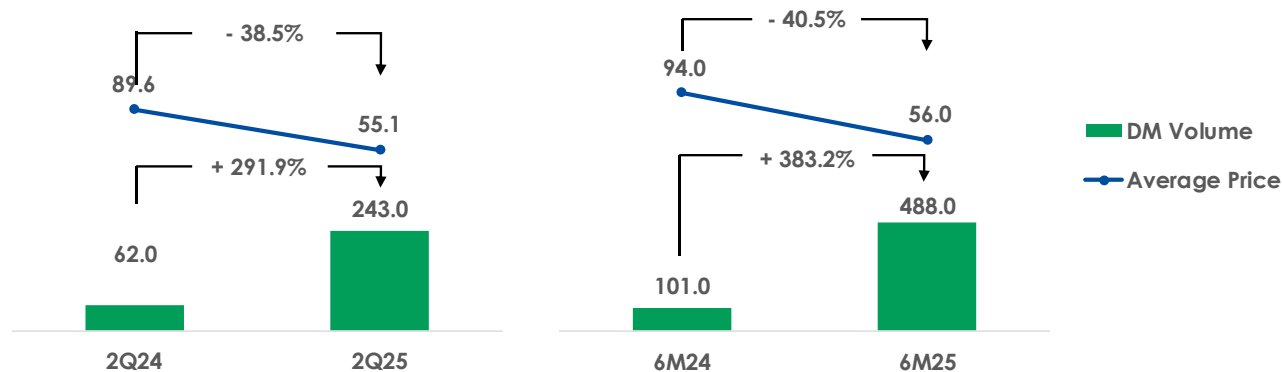
### Ethanol – Volume ('000 m<sup>3</sup>) and Average Price (R\$/m<sup>3</sup>)



Net revenue from ethanol sales increased by 42.0% in 2Q25 (vs. 2Q24) totaling R\$716.9 million, reflecting the higher sales prices (+15.1%) and volumes (+23.4%) in the period. In the first six months of the crop year, revenue from biofuel totaled R\$1,283.0 million (+36.6%) due to a higher sales volume (+37.3%) and prices practically in line with 6M24 (-0.6%).



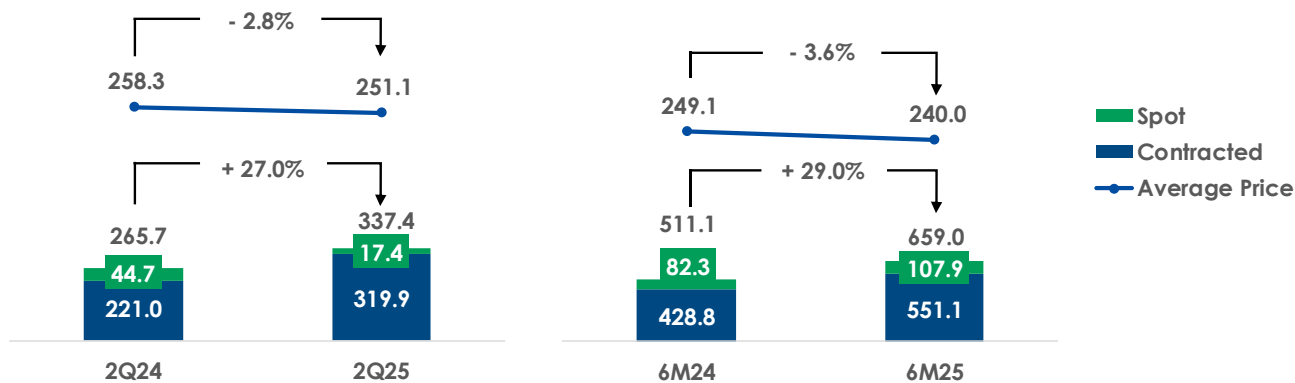
### CBIOS - Volume (000 CBIOS) and Average Price (R\$/C BIO)



In 2Q25, we sold around 243,0 thousand CBIOS (decarbonization credits) at an average net price of R\$55.1/CBIO (net of PIS/Cofins, INSS and income tax withheld at source of 15%). In the first six months of the crop year, we sold approximately 488.0 thousand CBIOS at an average net price of R\$56.0/CBIO.

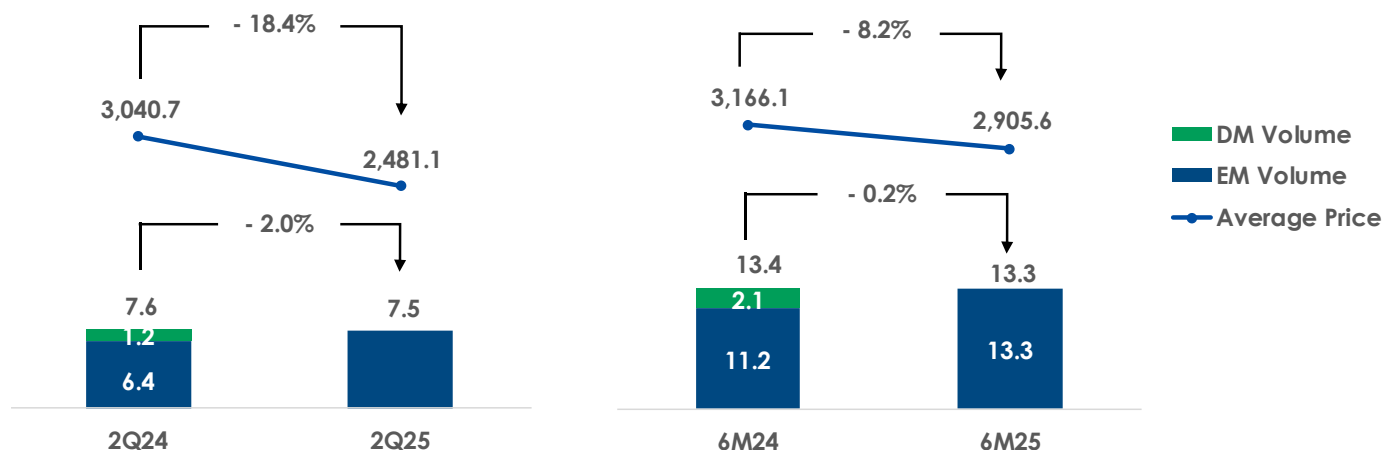
Moreover, as described in the notes to the financial statements ("Inventories and Advances to Suppliers"), on September 30, 2024, São Martinho had approximately 32 thousand CBIOS issued but not sold.

### Cogeneration - Volume (000 MWh) and Average Price (R\$/MWh)



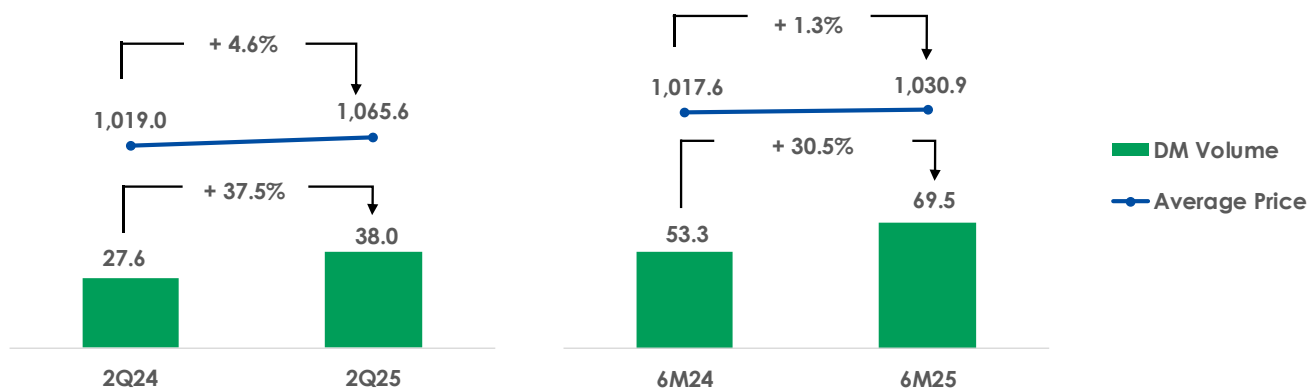
Net revenue from cogeneration sales totaled R\$84.7 million in 2Q25, up 23.5% from 2Q24, reflecting the higher sales volume (-27.0%), which was partially offset by the lower prices (-2.8%) in the period. In the first six months of the crop year, net revenue totaled R\$158.2 million, a 24.3% increase compared to 6M24, due to the same reasons as the quarterly performance, higher volume (+29.0%) and lower prices (-3.6%) in the period.

#### Yeast – Volume ('000 tons) and Average Price (R\$/ton)



Net revenue from yeast sales totaled R\$18.5 million in 2Q25, decreasing 20.0% compared to 2Q24, due to the combination of lower sales price (-18.4%) and volume (-2.0%) in the period. In the first half of the 2023/25 crop year, net revenue from yeast came to R\$38.7 million, down 8.4% from the same period of the previous crop year, mainly due to lower prices (-8.2%), with volume remaining stable (-0.2% vs. 6M24).

#### DDGS - Volume (000 tons) and Average Price (R\$/ton)



Net revenue from DDGS sales totaled R\$40.5 million, up 43.8% from the same period of the previous crop year, due to a combination of sales volume of 38,000 tons (+37.5% vs. 2Q24) with an average price of R\$1,066/ton (+4.6%). In the first six months of the crop year, net revenue totaled R\$71.7 million (+32.2%), due to an average price of R\$1,031/ton, up 1.3% from 6M24, and the sales of 70,000 tons, an increase of 30.5% compared to the same period of the 2023/24 crop year.

## Cash cost of goods sold (COGS)

In R\$ '000

	2Q25	1Q25	2Q24	Δ 2Q25/1Q25	Δ 2Q25/2Q24	6M25	6M24	Δ 6M25/6M24
<b>Operation - Sugarcane</b>	<b>707,595</b>	<b>668,209</b>	<b>574,474</b>	<b>5.9%</b>	<b>23.2%</b>	<b>1,375,804</b>	<b>1,110,703</b>	<b>23.9%</b>
Agricultural Costs	609,038	571,244	506,133	6.6%	20.3%	1,180,281	980,235	20.4%
Suppliers	404,861	333,166	326,706	21.5%	23.9%	738,027	622,006	18.7%
Partnerships	107,715	129,908	99,236	-17.1%	8.5%	237,623	215,789	10.1%
Own Sugarcane	96,462	108,169	80,191	-10.8%	20.3%	204,631	142,440	43.7%
Industrial	98,557	96,965	68,341	1.6%	44.2%	195,522	130,468	49.9%
<b>Corn Processing</b>	<b>92,375</b>	<b>129,899</b>	<b>120,195</b>	<b>-28.9%</b>	<b>-23.1%</b>	<b>222,274</b>	<b>219,020</b>	<b>1.5%</b>
Corn Purchase	76,590	103,574	103,605	-26.1%	-26.1%	180,164	192,418	-6.4%
Industrial	15,785	26,325	16,589	-40.0%	-4.8%	42,110	26,601	58.3%
Other Products	64,847	42,399	69,668	52.9%	-6.9%	107,246	109,080	-1.7%
Reintegra	(1,051)	(923)	(736)	13.8%	42.7%	(1,974)	(1,497)	31.9%
<b>Cash Cost</b>	<b>863,766</b>	<b>839,584</b>	<b>763,601</b>	<b>2.9%</b>	<b>13.1%</b>	<b>1,703,350</b>	<b>1,437,305</b>	<b>18.5%</b>
(-) Ethanol Resale	-	-	-	n.m.	n.m.	-	(2,875)	-100.0%
<b>Cost of Goods Sold (COGS) ex- Resale</b>	<b>863,766</b>	<b>839,584</b>	<b>763,601</b>	<b>2.9%</b>	<b>13.1%</b>	<b>1,703,350</b>	<b>1,434,430</b>	<b>18.7%</b>
Var. Fair Value of Biological Assets	116,327	(21,629)	(11,885)	n.m	n.m	94,698	(157,020)	-160.3%
(-) Depreciation and Amortization	440,831	360,455	348,475	22.3%	26.5%	801,286	683,890	17.2%
<b>Cost of Goods Sold (COGS)</b>	<b>1,420,924</b>	<b>1,178,410</b>	<b>1,100,191</b>	<b>20.6%</b>	<b>29.2%</b>	<b>2,599,334</b>	<b>1,961,300</b>	<b>32.5%</b>
Non-cash effect of IFRS 16	(30,358)	(46,871)	(47,192)	-35.2%	-35.7%	(77,229)	(79,577)	-3.0%
<b>Cost of Goods Sold (COGS) after IFRS16</b>	<b>1,390,566</b>	<b>1,131,539</b>	<b>1,052,999</b>	<b>22.9%</b>	<b>32.1%</b>	<b>2,522,105</b>	<b>1,881,722</b>	<b>34.0%</b>
TRS Sold (thousand tons)	875	749	712	16.9%	22.9%	1,624	1,303	24.6%
TRS Sold (thousand tons) - Sugar Cane	822	686	660	19.9%	24.7%	1,508	1,214	24.2%

Cash COGS amounted to R\$863.8 million in 2Q25, a 13.1% increase compared to 2Q24, reflecting the higher sugar and ethanol sales volume in the period (+22.9% in TRS sold), partially offset by the reduction in corn processing costs (-23.1% vs. 2Q24). Considering only the Sugarcane operation, cash COGS increased by 23.2% compared to 2Q24, totaling R\$707.6 million, due to the same factors that explained the quarterly increase. In the first six months of the crop year, cash COGS totaled R\$1,703.4 million, up 18.5% from the same period last year, due to the greater sales volume (+24.6% in TRS Sold), offset by the stable corn processing costs (+1.5% compared to 6M24).

## Cash Cost Breakdown

This section breaks down the **Cash Cost** for products resulting from the **sugarcane** operation, defined as follows:

Cash Cost = COGS – Depreciation/Amortization + Var. in Fair Value of Biological Assets + Selling Expenses + General and Administrative Expenses + Maintenance Capex

Cash Cost from the perspectives of product, sugar + ethanol and total from sugarcane operations is broken down below.

In R\$ '000

	6M25							6M24						
	Sugar	Ethanol	Sugar + Ethanol	Cogen.	Yeast	Others	Total	Sugar	Ethanol	Sugar + Ethanol	Cogen.	Yeast	Others	Total
Cost of Goods Sold (COGS)	1,215,290	982,694	2,197,984	52,140	18,604	94,085	2,362,813	1,061,262	561,180	1,622,442	33,121	14,357	69,346	1,739,266
(-) Depreciation and Amortization	(384,438)	(346,718)	(731,156)	(7,698)	(6,212)	(39,578)	(784,644)	(378,359)	(272,391)	(650,750)	(8,487)	(4,988)	(12,225)	(676,450)
Changes in Fair Value of Biological Assets	(72,481)	(22,320)	(94,802)			104	(94,698)	17,271	123,117	140,389			16,632	157,020
<b>Cash Cost</b>	<b>758,371</b>	<b>613,656</b>	<b>1,372,027</b>	<b>44,442</b>	<b>12,393</b>	<b>54,610</b>	<b>1,483,472</b>	<b>700,174</b>	<b>411,906</b>	<b>1,112,081</b>	<b>24,633</b>	<b>9,370</b>	<b>73,753</b>	<b>1,219,837</b>
Selling Expenses	97,186	32,395	129,581	8,859		(348)	138,102	73,148	10,923	84,071	7,723		630	92,424
General and Administrative Expenses	83,818	74,745	158,563	19,580	2,802	5,101	186,046	81,813	59,956	141,769	16,891		3,462	165,095
(-) Depreciation and Amortization	(4,269)	(3,807)	(8,076)	(997)	(143)	-	(9,216)	(3,940)	(2,888)	(6,828)	(813)		-	(7,641)
<b>Operational Cash COGS</b>	<b>935,107</b>	<b>716,988</b>	<b>1,652,095</b>	<b>71,884</b>	<b>15,062</b>	<b>59,363</b>	<b>1,798,404</b>	<b>851,195</b>	<b>479,897</b>	<b>1,331,093</b>	<b>48,433</b>	<b>12,343</b>	<b>77,845</b>	<b>1,469,714</b>
(+) Maintenance Capex	392,234	324,544	716,778	-	-	-	716,778	412,938	282,521	695,459				695,459
<b>Total Cash COGS</b>	<b>1,327,340</b>	<b>1,041,532</b>	<b>2,368,873</b>	<b>71,884</b>	<b>15,062</b>	<b>59,363</b>	<b>2,515,182</b>	<b>1,264,133</b>	<b>762,419</b>	<b>2,026,552</b>	<b>48,433</b>	<b>12,343</b>	<b>77,845</b>	<b>2,165,173</b>
Sold Volume <sup>1</sup>	763	418	1,508	659	13			670	302	1,214	511	13		
Average Cash Cost (R\$/Unit <sup>1</sup> )	1,739	2,490	1,571	109	1,130			1,888	2,528	1,669	95	924		
Operational Margin (%)	30.2%	4.4%		54.6%	61.1%			21.3%	4.2%		61.9%	70.8%		

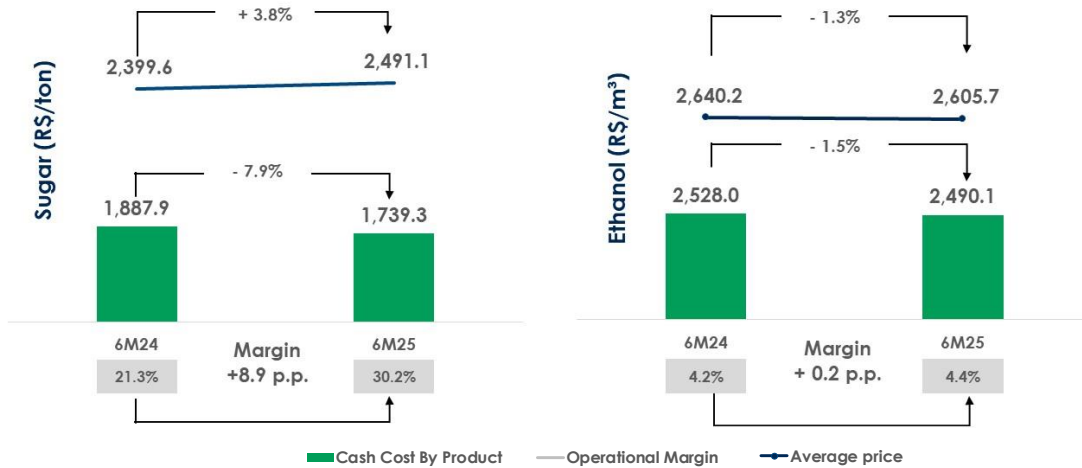
Data does not include the IFRS 16 impacts

1- Sugar/Yeast in ton; Ethanol in m<sup>3</sup>; Cogen. in Mwh; Sugar + Ethanol in TRS Sold

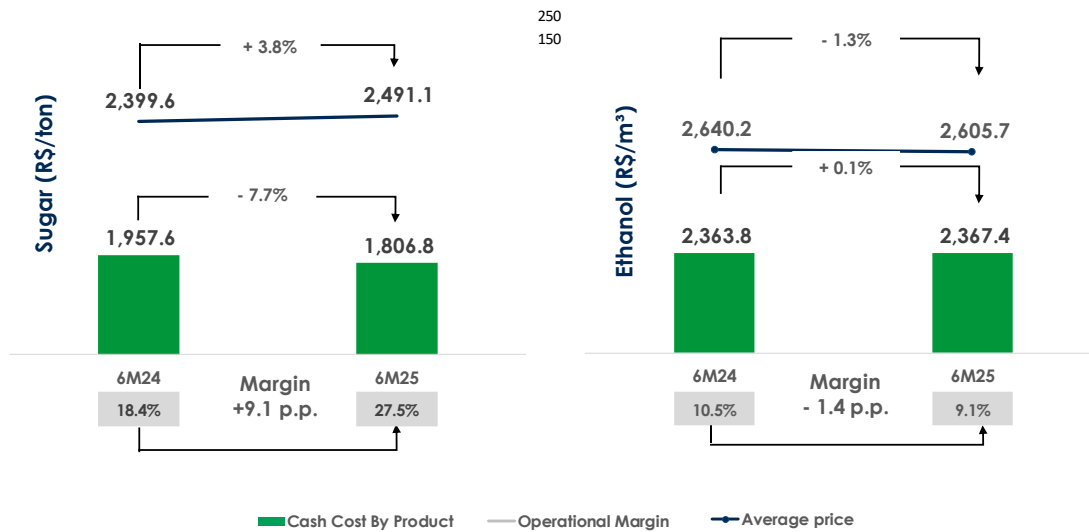
The table compiles the unit values of Cash Cost, obtained by dividing Total Cash Cost by Sales Volume, and the respective operating margin per product.

Cash Cost of sugar + ethanol decreased 5.9% in 6M25 compared to 6M24 (in R\$/ton of TRS). The variation is explained by the increased volume of TRS sold, driven by a combination of a larger amount of processed sugarcane with higher TRS.

Compiling the information detailed in the previous sections, the variation in **Operating Margin** from sugar and ethanol produced from the processing of **sugarcane** is shown below:



Below is the **Adjusted Operating Margin**, breaking down the impacts of price variation of each product of Consecana and considering them individually in the Company's sugar and ethanol costs.



## Corn Operation Results

In R\$ '000

	2Q25	1Q25	2Q24	Δ 2Q25/1Q25	Δ 2Q25/2Q24	6M25	6M24	Δ 6M25/6M24
<b>Net Revenue</b>	<b>141,199</b>	<b>136,996</b>	<b>107,842</b>	3.1%	30.9%	<b>278,195</b>	<b>205,206</b>	35.6%
Ethanol	91,854	101,243	74,404	-9.3%	23.5%	193,097	143,067	35.0%
DDGS	40,461	31,238	28,139	29.5%	43.8%	71,699	54,222	32.2%
Corn Oil	8,884	4,515	5,299	96.8%	67.7%	13,399	7,917	69.2%
<b>Cost of Goods Sold (COGS)</b>	<b>(91,124)</b>	<b>(130,938)</b>	<b>(117,760)</b>	<b>-30.4%</b>	<b>-22.6%</b>	<b>(223,134)</b>	<b>(221,267)</b>	<b>0.8%</b>
Corn Purchases	(76,590)	(103,574)	(103,605)	-26.1%	-26.1%	(180,164)	(192,418)	-6.4%
Industrial, SG&A and Others	(14,534)	(27,364)	(14,155)	-46.9%	2.7%	(42,971)	(28,849)	48.9%
<b>EBITDA</b>	<b>50,075</b>	<b>6,058</b>	<b>(9,918)</b>	<b>n.m.</b>	<b>n.m.</b>	<b>55,061</b>	<b>(16,061)</b>	<b>n.m.</b>
EBITDA Margin (%)	35.5%	4.4%	-9.2%	n.m.	44.7 p.p	19.8%	-7.8%	27.6 p.p
(-) Depreciation/Amortization	(7,293)	(9,430)	(4,491)	n.m.	62.4%	(16,723)	(7,254)	130.5%
<b>EBIT</b>	<b>42,782</b>	<b>(3,372)</b>	<b>(14,409)</b>	<b>n.m.</b>	<b>n.m.</b>	<b>38,338</b>	<b>(23,316)</b>	<b>n.m.</b>
EBIT Margin (%)	30.3%	-2.5%	-13.4%	n.m.	43.7 p.p	13.8%	-11.4%	25.1 p.p

During 2Q25, the corn operation continued to maintain crushing levels in line with the plant's full capacity, with improvements in the mix and production across all product lines compared to 2Q24 (+30% ethanol, +35% DDGS and +20% corn oil). For the first quarter since the start of operation, the plant's economic and financial performance is more in line with the projected parameters, mainly due to the drop in the price of processed corn (-29.2% vs. 2Q24) and the increase in ethanol prices (+23%), as well as the factors already described related to production, resulting in cash generation (EBIT) close to R\$43 million, reversing negative results from previous quarters.

During the first half of the 2024/25 crop year, approximately 264,3 thousand tons of corn were processed, producing 109.7 thousand m<sup>3</sup> of ethanol, of which 102,000 m<sup>3</sup> were anhydrous ethanol and 70.9 thousand tons were DDGS. The corn operation added approximately 191.3 thousand tons of product (in TRS produced) and R\$55.1 million of EBITDA to the consolidated performance of São Martinho.

## Corn Purchases

	Corn Purchases (Tons)	Gross Price (R\$/Sc)	Net Price (R\$/Sc)
<b>24/25 Harvest</b>	<b>338,726</b>	<b>60.7</b>	<b>51.7</b>
Physical Stocks	248,756	60.1	51.5
Forward Delivery	89,970	62.4	52.3
<b>25/26 Harvest</b>	<b>103,030</b>	<b>60.6</b>	<b>51.7</b>
Forward Delivery	103,030	60.6	51.7

On September 30, 2024, the company had purchased approximately 339,000 tons of corn at a net price of around R\$51.7/sc for the 2024/25 crop year. Of this total, approximately 236,000 tons are expected to be processed during the 2024/25 crop year, as per the updated guidance released in a material fact on November 11, 2024. The remaining 103,000 tons will be allocated to the following crop year.

# 2Q25 EARNINGS RELEASE

## CONSOLIDATED

### OPERATING EXPENSES & OTHER INCOME

**SMTO**  
B3 LISTED NM

#### Selling, General and Administrative Expenses

In R\$ '000

	2Q25	1Q25	2Q24	Δ 2Q25/1Q25	Δ 2Q25/2Q24	6M25	6M24	Δ 6M25/6M24
<b>General and Administratives Expenses - Cash</b>	<b>97,411</b>	<b>87,466</b>	<b>71,956</b>	<b>11.4%</b>	<b>35.4%</b>	<b>184,877</b>	<b>148,145</b>	<b>24.8%</b>
Labor/Fees	47,470	56,181	39,346	-15.5%	20.6%	103,651	82,639	25.4%
General Expenses	49,941	31,285	32,610	59.6%	53.1%	81,226	65,506	24.0%
Stock Options/Others	(13,636)	5,333	7,372	n.m	n.m	(8,303)	24,818	-133.5%
Depreciation and Amortization	5,034	4,182	4,206	20.4%	19.7%	9,216	7,641	20.6%
Non-cash Adjustments - IFRS16	(483)	436	1,557	n.m	-131.0%	(47)	14	n.m
<b>General and Administratives Expenses</b>	<b>88,326</b>	<b>97,417</b>	<b>85,091</b>	<b>-9.3%</b>	<b>3.8%</b>	<b>185,743</b>	<b>180,618</b>	<b>2.8%</b>
Port Costs / Freight	76,584	52,722	41,812	45.3%	83.2%	129,306	84,433	53.1%
Other	4,974	4,019	4,284	23.8%	16.1%	8,993	7,990	12.6%
<b>Selling Expenses</b>	<b>81,558</b>	<b>56,741</b>	<b>46,096</b>	<b>43.7%</b>	<b>76.9%</b>	<b>138,299</b>	<b>92,423</b>	<b>49.6%</b>
% of Net Revenue	4.2%	4.2%	4.2%	0.0 p.p	0.0 p.p	4.2%	4.2%	0.0 p.p
<b>Selling, General and Administrative Expenses</b>	<b>169,884</b>	<b>154,158</b>	<b>131,187</b>	<b>10.2%</b>	<b>29.5%</b>	<b>324,042</b>	<b>273,040</b>	<b>18.7%</b>
Copersucar Rights	-	-	(502,834)	n.m.	-100.0%	-	(502,834)	-100.0%
Others Revenues (Expenses)	(16,593)	(3,739)	(2,087)	n.m	n.m	(20,332)	(11,653)	74.5%
Equity Result	(2,606)	(1,868)	(2,121)	39.5%	22.9%	(4,474)	(3,910)	14.4%
<b>Operating Income (Expenses)</b>	<b>150,685</b>	<b>148,551</b>	<b>(375,855)</b>	<b>1.4%</b>	<b>-140.1%</b>	<b>299,236</b>	<b>(245,357)</b>	<b>n.m</b>

General and Administrative Expenses totaled R\$88.3 million in 2Q25 (+3.8% vs. 2Q24) and R\$185.7 million in 6M25 (+2.8% vs. 6M24). The variations reflect an increase in cash expenses related to labor and general items, which were offset by the reduction in mark-to-market adjustment of options that track the price fluctuations of the company's shares.

Selling expenses totaled R\$ 81.6 million in the quarter, an increase of 76.9% (vs. 2Q24), due to the higher export sales, especially driven by the increase in sugar sales. In 6M25, these expenses totaled R\$138.3 million (+49.6% vs. 6M24), due to the same reasons that impacted the quarter.

# 2Q25 EARNINGS RELEASE

CONSOLIDATED

FINANCIAL RESULT & DEBT

**SMTO**  
B3 LISTED NM

## Financial Result

In R\$ '000

	2Q25	1Q25	2Q24	Δ 2Q25/1Q25	Δ 2Q25/2Q24	6M25	6M24	Δ 6M25/6M24
Financial Revenues	87,465	74,161	70,156	17.9%	24.7%	161,626	162,518	-0.5%
Financial Expenses	(169,144)	(172,770)	(135,037)	-2.1%	25.3%	(341,914)	(336,736)	1.5%
<b>Financial Results (Cash)</b>	<b>(81,679)</b>	<b>(98,609)</b>	<b>(64,881)</b>	<b>-17.2%</b>	<b>25.9%</b>	<b>(180,288)</b>	<b>(174,218)</b>	<b>3.5%</b>
Exchange Variation/Derivative/Others	(7,675)	(78,929)	(113,174)	-90.3%	-93.2%	(86,604)	(13,545)	n.m
IFRS16 Effects - APV	(70,522)	(84,578)	(87,582)	-16.6%	-19.5%	(155,100)	(175,283)	-11.5%
Real Estate Results	2,062	1,040	(2,682)	98.3%	-176.9%	3,102	(1,367)	n.m
Debt Hedge - Operational	(13,960)	(67,058)	(13,960)	-79.2%	0.0%	(81,018)	(78,684)	3.0%
<b>Financial Result</b>	<b>(171,774)</b>	<b>(328,134)</b>	<b>(282,279)</b>	<b>-47.7%</b>	<b>-39.1%</b>	<b>(499,908)</b>	<b>(443,097)</b>	<b>12.8%</b>

The Financial Result (Cash) totaled an expense of R\$81.7 million in 2Q25 (+25.9% vs. 2Q24) and accumulated an expense of R\$180.3 million in 6M25 (+3.5% vs. 6M24), reflecting the increase in net debt in the quarter and in the year to date.

Considering the items without cash impact (and Real Estate Business Results), the financial result totaled an expense of R\$ 171.8 million (-39.1% vs. 2Q24), mainly reflecting the mark-to-market of derivative contracts of long-term debt (SWAP) due to fluctuations in CDI.

## Debt

In R\$ '000

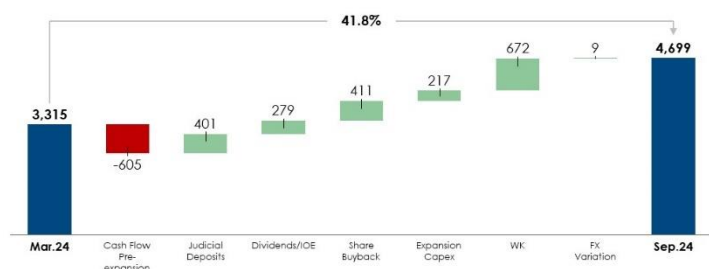
	Sep/24	Mar/24	Chg.%
Agribusiness Certificate of Receivables (CRA)	2,197,480	1,216,748	80.6%
BNDES / FINAME	1,774,708	1,721,113	3.1%
Working Capital/ NCE (Export Credit Note)	540,044	720,991	-25.1%
Debentures	2,377,847	2,317,492	2.6%
PPE (Export prepayment)	56,005	102,700	-45.5%
International Finance Corporation (IFC)	413,101	457,774	-9.8%
<b>Gross Debt</b>	<b>7,359,185</b>	<b>6,536,818</b>	<b>12.6%</b>
Cash and Cash Equivalents	2,659,955	3,222,009	-17.4%
<b>Net Debt</b>	<b>4,699,230</b>	<b>3,314,809</b>	<b>41.8%</b>
% Net Debt in USD	2.4%	10.3%	-7.9 p.p.
<b>LTM Adjusted EBITDA</b>	<b>3,473,373</b>	<b>3,070,147</b>	<b>13.1%</b>
Net Debt / LTM EBITDA - BRL	1.35 x	1.08 x	25.3%
Net Debt / LTM EBITDA - USD <sup>1</sup>	1.29 x	1.06 x	22.0%

1 - LTM EBITDA average daily PTAX: Mar/24: R\$4.93 and Jun/24: R\$5.17

On September 30, 2024, the Company's Net Debt stood at R\$4.7 billion, increasing 41.8% from March 31, 2024. The higher net debt mainly reflects the capital allocation in the first six months and investments in Expansion Capex.

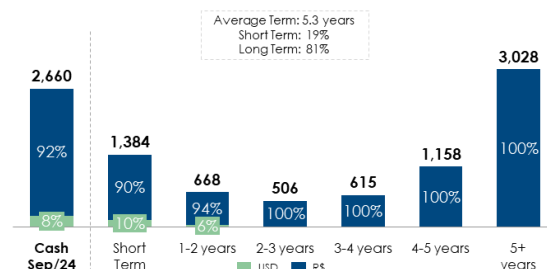
### Changes in Net Debt

R\$ million



### Debt Repayment Schedule

R\$ million





# 2Q25 EARNINGS RELEASE

## CONSOLIDATED

### EBITDA, EBIT & CASH NET INCOME

**SMTO**  
B3 LISTED NM

## EBITDA and EBIT Reconciliation

In R\$ '000

	2Q25	1Q25	2Q24	Δ 2Q25/1Q25	Δ 2Q25/2Q24	6M25	6M24	Δ 6M25/6M24
<b>Profit Before Income Tax</b>	<b>245,387</b>	<b>35,485</b>	<b>575,565</b>	<b>n.m</b>	<b>-57.4%</b>	<b>280,872</b>	<b>795,237</b>	<b>-64.7%</b>
Depreciation and Amortization <sup>1</sup>	(528,508)	(447,993)	(419,628)	18.0%	25.9%	(976,501)	(839,761)	16.3%
Financial Revenue (Expense), net	(171,774)	(328,134)	(282,279)	-47.7%	-39.1%	(499,908)	(443,097)	12.8%
<b>Book EBITDA<sup>1</sup></b>	<b>945,669</b>	<b>811,612</b>	<b>1,277,472</b>	<b>16.5%</b>	<b>-26.0%</b>	<b>1,757,281</b>	<b>2,078,095</b>	<b>-15.4%</b>
Margin (%)	48.2%	49.0%	83.1%	-0.8 p.p.	-34.9 p.p.	48.6%	71.9%	-23.3 p.p.
Copersucar Rights	-	-	(502,834)	n.m.	-100.0%	-	(502,834)	-100.0%
Non-cash effect of IFRS 16	(113,483)	(129,791)	(108,200)	-12.6%	4.9%	(243,274)	(220,577)	10.3%
Real Estate Results	2,062	1,040	(2,682)	98.3%	-176.9%	3,102	(1,367)	n.m
Equity Income	(2,606)	(1,868)	(2,121)	39.5%	22.9%	(4,474)	(3,910)	14.4%
Adjustment to Maturity of Hedge Accounting	-	10,045	-	-100.0%	n.m.	10,045	6,573	52.8%
Stock Option - Non-vested	(4,861)	2,930	5,208	n.m	-193.3%	(1,931)	13,261	-114.6%
Biological Assets	116,327	(21,629)	(11,885)	n.m	n.m	94,698	(157,020)	-160.3%
<b>Adjusted EBITDA</b>	<b>943,108</b>	<b>672,339</b>	<b>654,958</b>	<b>40.3%</b>	<b>44.0%</b>	<b>1,615,446</b>	<b>1,212,220</b>	<b>33.3%</b>
Margin (%)	48.1%	40.6%	42.6%	7.5 p.p.	5.5 p.p.	44.7%	41.9%	2.7 p.p.
(-) Depreciation and Amortization	(445,866)	(364,637)	(357,064)	22.3%	24.9%	(810,502)	(698,748)	16.0%
<b>Adjusted EBIT</b>	<b>497,242</b>	<b>307,702</b>	<b>297,894</b>	<b>61.6%</b>	<b>66.9%</b>	<b>804,944</b>	<b>513,472</b>	<b>56.8%</b>
Margin (%)	25.4%	18.6%	19.4%	6.8 p.p.	6.0 p.p.	22.3%	17.8%	0.0 p.p.
<b>Adjusted EBITDA</b>	<b>943,108</b>	<b>672,339</b>	<b>654,958</b>	<b>18.3%</b>	<b>44.0%</b>	<b>1,615,446</b>	<b>1,212,220</b>	<b>6.8%</b>
(-) Maintenance Capex	(364,137)	(352,641)	(360,896)	3.3%	0.9%	(716,778)	(695,459)	3.1%
<b>EBITDA - CAPEX</b>	<b>578,971</b>	<b>319,698</b>	<b>294,062</b>	<b>81.1%</b>	<b>96.9%</b>	<b>898,669</b>	<b>516,761</b>	<b>73.9%</b>
Margin (%)	29.5%	19.3%	19.1%	10.2 p.p.	10.4 p.p.	24.9%	17.9%	7.0 p.p.

<sup>1</sup> - Includes the IFRS 16 impacts

Adjusted EBITDA totaled R\$ 943.1 million (+44% vs. 2Q24), with an Adjusted EBITDA margin of 48.1% in the quarter (+5.5 p.p.) and R\$ 1,615.5 million in the year to date (+33% vs. 6M24), with a margin of 44.7% in the semester (+2.7 p.p. vs. 6M24). Performance in the quarter and semester reflects higher prices and volumes sold, mainly the increase in ethanol volume.

Adjusted EBITDA excluding Maintenance Capex (EBITDA – CAPEX), totaled R\$578.9 million in 2Q25 (margin of 29.5%), accumulating R\$898.7 million in the semester.

## Cash Net Income

In R\$ '000

	2Q25	1Q25	2Q24	Δ 2Q25/1Q25	Δ 2Q25/2Q24	6M25	6M24	Δ 6M25/6M24
Net Income	187,449	106,320	418,094	76.3%	-55.2%	293,769	638,362	-54.0%
Non-cash effect of IFRS 16 on Net Income before taxes	39,682	38,142	41,946	4.0%	-5.4%	77,824	95,719	-18.7%
Income Tax booked	57,938	(70,835)	157,471	-181.8%	-63.2%	(12,897)	156,875	-108.2%
Income Tax paid	(2,776)	(5,418)	(2,004)	-48.8%	38.5%	(8,194)	(5,603)	46.2%
Judicial Deposit (Income Tax-Copersucar)	-	-	(203,406)	n.m.	-100.0%	-	(203,406)	-100.0%
Biological Asset/Others	116,327	(21,629)	(11,885)	n.m	n.m	94,698	(157,021)	-160.3%
<b>Cash Income</b>	<b>398,619</b>	<b>46,580</b>	<b>400,217</b>	<b>n.m</b>	<b>-0.4%</b>	<b>445,200</b>	<b>524,927</b>	<b>-15.2%</b>
<b>Total Shares ex-treasury (in '000)</b>	<b>332,435</b>	<b>345,831</b>	<b>346,375</b>	<b>-3.9%</b>	<b>-4.0%</b>	<b>332,435</b>	<b>346,375</b>	<b>-4.0%</b>
<b>Cash Income per share</b>	<b>1.20</b>	<b>0.13</b>	<b>1.16</b>	<b>n.m</b>	<b>3.8%</b>	<b>1.34</b>	<b>1.52</b>	<b>-11.6%</b>

### Hedge Position

In R\$ '000

	Sugar hedged (tons)	Avg. Price (USD c/p)	Avg. Price (R\$/ton)
<b>24/25 Harvest</b>	<b>428,376</b>	<b>20.74</b>	
	351,311	20.74	2,387
	77,064	20.74	<i>not hedged</i>
<b>25/26 Harvest</b>	<b>295,264</b>	<b>19.69</b>	
	285,812	19.69	2,497
	9,452	20	<i>not hedged</i>

The above table details our sugar hedge position for the 2024/25 and 2025/26 crop years (baseline: September 30, 2024), considering the portion fixed in USD and open positions, which justify this status as they offset the exposure to purchases of inputs in USD and other obligations in foreign currency.

The Company has been using hedge structures (combinations of derivatives) to obtain higher market prices. In relation to the above details, the price conservatively considers the exercise of the structure at the lowest price.

## CAPEX Breakdown

In R\$ '000

	2Q25	1Q25	2Q24	Δ 2Q25/1Q25	Δ 2Q25/2Q24	6M25	6M24	Δ 6M25/6M24
Sugarcane Planting - Renovation	127,156	133,959	133,650	-5.1%	-4.9%	261,115	262,925	-0.7%
Off-Season Maintenance (Industrial/Agricultural)	22,866	22,073	14,849	3.6%	54.0%	44,939	40,505	10.9%
Crop Treatment	214,114	196,609	212,398	8.9%	0.8%	410,723	392,030	4.8%
<b>Maintenance</b>	<b>364,137</b>	<b>352,641</b>	<b>360,896</b>	<b>3.3%</b>	<b>0.9%</b>	<b>716,778</b>	<b>695,459</b>	<b>3.1%</b>
Equipment/Replacements	30,788	5,690	12,190	n.m.	152.6%	77,118	35,926	114.7%
Environmental/Legal	8,716	7,790	6,304	11.9%	38.3%	16,507	12,715	29.8%
<b>Operational Improvements</b>	<b>39,504</b>	<b>13,480</b>	<b>18,493</b>	<b>193.1%</b>	<b>113.6%</b>	<b>93,625</b>	<b>48,641</b>	<b>92.5%</b>
<b>Upgrading/Expansion</b>	<b>62,309</b>	<b>143,706</b>	<b>45,571</b>	<b>-56.6%</b>	<b>36.7%</b>	<b>165,374</b>	<b>94,494</b>	<b>75.0%</b>
Crop Treatment - Non-Recurring	11,746	-	-	n.m.	n.m.	11,746	-	n.m.
<b>TOTAL</b>	<b>477,696</b>	<b>509,827</b>	<b>424,960</b>	<b>-6.3%</b>	<b>12.4%</b>	<b>987,523</b>	<b>838,593</b>	<b>17.8%</b>

Maintenance Capex totaled R\$364.1 million in 2Q25, in line with 2Q24, and R\$716.8 million in the 6 months of the harvest, representing a growth of 3.1% vis-à-vis 6M24. The variation, both in the quarter and in the accumulated period, arises from expenses with maintenance of the industrial park and agricultural equipment.

Capex dedicated to Operational Improvement totaled R\$39.5 million in 2Q25, a growth of more than 100% compared to the same period last harvest, reflecting the fleet and equipment replacement schedule planned for the current harvest (according to initial Guidance published in 17 June/24). In the accumulated harvest until September, improvement Capex totaled R\$93.6 million, an expansion close to 100% compared to 6M24, for the same reason that impacted 2Q25.

Expansion Capex totaled R\$62.3 million in 2Q25, a decrease of 36.7% versus 2Q24, due to the disbursement schedule for projects planned for the harvest including: i) the 2-line Harvester project at the São Martinho Unit, ii) the Biomethane project at the Santa Cruz Unit and iii) the expansion of crystallization capacity at the São Paulo units. In 6M25, investments in modernization and expansion totaled R\$165.4 million, an expansion of 75.0%, reflecting the same impacts that affected the quarter.

As communicated on August 26, 2024 and included in the Guidance review (published on November 11/24), in order to preserve productivity for the next harvests, R\$ 11.7 million in complementary investments in Tracts were made in 2Q25 Cultural.

# 2Q25 EARNINGS RELEASE

## CONSOLIDATED ADJUSTMENTS

**SMTO**  
B3 LISTED NM

The section on adjustments was incorporated into the Company's Earnings Release to facilitate the understating of results by detailing the impacts of managerial account movements in transforming the accounting data to an operating cash perspective and, also, adjustments in the equity accounts arising from the adoption of specific accounting standards.

### Adjustments to 1Q25 e 6M25 Income Statement:

To help investors understand its recurring operating cash generation, the Company makes managerial adjustments to certain accounting data to define the adjusted EBITDA indicator, as shown in the following table:

In R\$ '000

	2Q25			6M25			
	Accounting	Impacts	Adjusted	Accounting	Impacts	Adjusted	
<b>Net Revenue</b>	<b>1,958,412</b>	<b>2,062</b>	<b>1,960,474</b>	<b>3,602,121</b>	<b>13,146</b>	<b>3,615,267</b>	
Hedge Accounting		-			10,045	→	Financial expenses related to <u>hedge accounting</u> exchange variation.
(+) PPA		-			-		
Real Estate Results		2,062			3,101	→	<u>Financial income from real estate development</u> was included in net revenue.
<b>Cost of Goods Sold (COGS)</b>	<b>(1,390,566)</b>	<b>85,969</b>	<b>(1,304,597)</b>	<b>(2,522,105)</b>	<b>17,469</b>	<b>(2,504,636)</b>	
Biological Assets		116,327			94,698		} <u>Desconsiders Biological assets and IFRS 16 adjustments</u> from cost as they are non-cash effects.
Non-cash Effect of IFRS 16		(30,358)			(77,229)		
<b>Gross Profit</b>	<b>567,846</b>	<b>88,031</b>	<b>655,877</b>	<b>1,080,016</b>	<b>30,615</b>	<b>1,110,631</b>	
<b>Operating Expenses and Other Income</b>	<b>(150,685)</b>	<b>(7,950)</b>	<b>(158,635)</b>	<b>(299,236)</b>	<b>(6,452)</b>	<b>(305,688)</b>	
Stock Option - Non-vested		(4,861)			(1,931)	→	The effects of costs and revenues related to <u>stock options</u> and <u>equity income</u> were excluded.
Equity Result		(2,606)			(4,474)		
(-) PPA		-			-		
Copersucar Rights		-			-	→	The revenue related to the receipt of <u>Coopersucar Rights</u> was adjusted because it does not represent a recurring revenue from the company's operating activity.
Non-cash Effect of IFRS 16		(483)			(47)		
<b>EBIT</b>	<b>417,161</b>	<b>80,081</b>	<b>497,242</b>	<b>780,780</b>	<b>24,163</b>	<b>804,943</b>	
Depreciation and Amortization	528,508	(82,642)	445,866	976,501	(165,999)	810,502	
<b>EBITDA</b>	<b>945,669</b>	<b>(2,561)</b>	<b>943,108</b>	<b>1,757,281</b>	<b>(141,836)</b>	<b>1,615,445</b>	
Maintenance Capex	(364,137)	-	(364,137)	(716,778)	-	(716,778)	
<b>EBITDA - CAPEX</b>	<b>581,532</b>	<b>(2,561)</b>	<b>578,971</b>	<b>1,040,503</b>	<b>(141,836)</b>	<b>898,668</b>	

### Adjustments to Equity for 6M25:

Since March 2010, inclusive, the Company has been adopting hedge accounting for derivatives designated as foreign currency debts.

The quarterly results are recorded in Equity ("Adjustments to Book Value"), net of deferred income tax and social contribution. In the period from April 2024 to June 2024, Equity decreased R\$40.5 million.

### Effects of Adoption of IFRS 16/CPC 06

Starting from the fiscal year ended March 31, 2020, the Company has adopted the standard IFRS 16 – Leases, which introduced a single model for booking leases and agricultural partnerships in the Balance Sheet. The right to use such assets was recognized as an asset and the payment obligations as a liability.

The Company adopted the cumulative effect simplified approach and the following criteria:

1. **Liabilities:** outstanding balances of the agreements in force on the date of first-time adoption, net of advances and discounted by the average rate of future agreements of Interbank Deposits – DI (nominal coupon rate), with terms equivalent to those of partnership and lease agreements; and
2. **Assets:** amount equivalent to liabilities adjusted to present value.

There was no impact on the Company's Cash Flow or Adjusted EBITDA.

For more details, see the Financial Statements for the period.

### Impacts from IFRS16 on 2Q25 and 6M25 Income Statement:

In R\$ '000

Results	2Q25			6M25		
	Before IFRS 16	Impacts	After IFRS 16	Before IFRS 16	Impacts	After IFRS 16
<b>Net Revenue<sup>1</sup></b>	<b>1,960,474</b>	-	<b>1,960,474</b>	<b>3,615,267</b>	-	<b>3,615,267</b>
COGS	(1,420,924)	30,358	(1,390,566)	(2,599,334)	77,229	(2,522,105)
(-) Leasing Payment		112,779			242,141	
(+) Right-of-Use Amortization		(82,421)			(164,912)	
<b>Gross Income</b>	<b>539,550</b>	<b>30,358</b>	<b>569,908</b>	<b>1,015,933</b>	<b>77,229</b>	<b>1,093,162</b>
Selling/General/Adm. Expenses	(151,168)	483	(150,685)	(299,283)	47	(299,236)
(-) Leasing Payment		704			1,134	
(+) Right-of-Use Amortization		(221)			(1,087)	
<b>Op. Income Before Financial Result</b>	<b>388,382</b>	<b>30,841</b>	<b>419,223</b>	<b>716,650</b>	<b>77,276</b>	<b>793,926</b>
Financial Result/Debt Hedge	(103,314)	(70,522)	(173,836)	(357,955)	(155,100)	(513,055)
Lease APV		(70,522)			(155,100)	
<b>Income before Taxes</b>	<b>285,069</b>	<b>(39,682)</b>	<b>245,387</b>	<b>358,695</b>	<b>(77,824)</b>	<b>280,871</b>
Income tax	(71,430)	13,492	(57,938)	(13,563)	26,460	12,897
<b>Net Income</b>	<b>213,639</b>	<b>(26,190)</b>	<b>187,449</b>	<b>345,132</b>	<b>(51,364)</b>	<b>293,768</b>
<b>Book EBITDA</b>	<b>832,186</b>	<b>113,483</b>	<b>945,669</b>	<b>1,514,006</b>	<b>243,274</b>	<b>1,757,280</b>
Leasing Payment	-	(113,483)	(113,483)	-	(243,274)	(243,274)
Other adjustments	110,922	-	110,922	101,440	-	101,440
<b>Adjusted EBITDA</b>	<b>943,108</b>	-	<b>943,108</b>	<b>1,615,445</b>	-	<b>1,615,445</b>

Agrarian contracts are no longer accounted for as cash costs.

Now it's accounted for as contract amortization.

Adjustment to Present Value (APV) of agrarian contracts is accounted for as net financial result.

As we no longer account for cash cost of agrarian contracts, Book EBITDA increased, which effect has been adjusted for the Adjusted EBITDA.

Real Estate Development. Data do not include the IFRS 16 impacts.

On September 30, 2024, São Martinho recognized R\$182.0 million in obligations payable to Copersucar under Liabilities on its Balance Sheet. In view of the terms negotiated in the process to terminate the membership at Copersucar, we will continue to book under "Obligations – Copersucar" all liabilities related to the contingencies currently being resolved judicially that were filed by the legal counsel of Copersucar. The total amount of these obligations is secured by bank sureties.

## Rights

Copersucar is also a plaintiff in lawsuits claiming the refund/overpayment of various taxes or indemnities. The Company, as a former cooperative member, has a proportional right to these credits and will inform the market when its clear legal right to these amounts is secured.

In one of the lawsuits in which Copersucar is the plaintiff, the Federal Government was ordered to pay damages arising from the setting of lagged prices for sugar and ethanol for sales made in the 1980s.

In June 2017, the first registered warrant amounting to R\$5.6 billion was issued (R\$730.5 million proportional to the Company), followed by the second registered warrant issued in June 2018 in the amount of R\$10.6 billion (R\$1.4 billion proportional to the Company). In March 2024, the last installment of the second registered warrant was repaid, and the third registered warrant was issued and repaid in a single installment (R\$286.3 million proportional to the Company), related to the amount of R\$2.2 billion.

Copersucar transferred to the Company the amounts received from the Federal Government related to this process, as shown in the following table.

## Copersucar Rights

In R\$ '000

	2019	2020	2021	2022	2023	2024	2024
	March/2019	December/2019	September/2024	October/2021	October/2022	July/2023	March/2024
1st Registered Warrant	906,287	1,059,956	1,083,223	1,174,400	1,346,041	1,418,483	-
2nd Registered Warrant	-	1,724,797	1,974,578	2,138,858	2,450,167	2,595,166	2,750,313
3rd Registered Warrant	-	-	-	-	-	-	3,313,612
<b>Registered Warrants - Copersucar</b>	<b>906,287</b>	<b>2,784,753</b>	<b>3,057,801</b>	<b>3,313,258</b>	<b>3,796,208</b>	<b>4,013,649</b>	<b>6,063,925</b>
<b>SMSA Portion</b>	<b>150,563</b>	<b>462,634</b>	<b>507,996</b>	<b>550,436</b>	<b>630,668</b>	<b>666,792</b>	<b>1,007,407</b>
PIS/COFINS withheld by Copersucar	(13,927)	(42,794)	(46,990)	(50,915)	(58,337)	(61,678)	(93,185)
Retentions and Expenses	(30,137)	(70,784)	(77,966)	(84,045)	(96,715)	(102,280)	(172,813)
<b>Other Net Revenues SMSA</b>	<b>106,499</b>	<b>349,056</b>	<b>383,040</b>	<b>415,476</b>	<b>475,616</b>	<b>502,834</b>	<b>741,409</b>

While transferring the funds, Copersucar withheld a portion to cover legal costs and the PIS and COFINS taxes, while undertaking to transfer the corresponding amounts in the event of a favorable outcome. On September 30 and March 31, 2024, the balance receivable from Copersucar was R\$367,826, booked under "Other long-term assets." The Company, in coordination with Copersucar, also filed a lawsuit, supported by a judicial deposit, claiming the suspension of the enforceability of IRPJ/CSLL/PIS/COFINS tax payments. The judicial deposit was provisioned for under: "Taxes with suspended payment."

# 2Q25 EARNINGS RELEASE

*CONSOLIDATED*

DISCLAIMER

**SMTO**  
B3 LISTED NM

This document contains forward-looking statements related to the business outlook, operating and financial projections and growth prospects of São Martinho. These statements are merely projections and as such are based exclusively on Management's expectations for the future of the business. These forward-looking statements depend materially on changes in market conditions and the performance of the Brazilian economy, the industry and international markets, and therefore are subject to change without prior notice.



The figures in the following tables consider the impacts from the adoption of IFRS 16 as of the 2019/20 crop year, in accordance with the consolidated and audited Financial Statements, including the effects detailed in section "Adoption of IFRS 16/CPC 06 – Leases" on page 3 of this Earnings Release.

## Income Statement

São Martinho - Consolidated In R\$ '000

	6M25	6M24	Δ 6M25/6M24
Gross Revenue	3,785,118	3,001,846	26.1%
Deductions from Gross Revenue	(182,997)	(124,270)	47.3%
<b>Net Revenue</b>	<b>3,602,121</b>	<b>2,877,576</b>	<b>25.2%</b>
Cost of Goods Sold (COGS)	(2,522,105)	(1,884,597)	33.8%
<b>Gross Profit</b>	<b>1,080,016</b>	<b>992,979</b>	<b>8.8%</b>
Gross Margin (%)	30.0%	34.5%	-4.5 p.p
<b>Operating income (expenses)</b>	<b>(299,236)</b>	<b>245,355</b>	<b>-222.0%</b>
Selling Expenses	(138,299)	(92,424)	49.6%
General and Administrative Expenses	(185,743)	(180,618)	2.8%
Equity in the results of investees	4,474	3,910	14.4%
Other income (expenses), net	20,332	514,487	-96.0%
<b>Operating profit</b>	<b>780,780</b>	<b>1,238,334</b>	<b>-36.9%</b>
<b>Finance income (costs)</b>	<b>(499,908)</b>	<b>(443,097)</b>	<b>12.8%</b>
Finance income	164,727	161,151	2.2%
Finance costs	(497,014)	(512,019)	-2.9%
Monetary and foreign exchange variations, net	(107,200)	(84,895)	26.3%
Derivatives	(60,421)	(7,334)	723.8%
<b>Profit before taxation</b>	<b>280,872</b>	<b>795,237</b>	<b>-64.7%</b>
Income Tax and Social Contribution - Current	(4,981)	(202,344)	-97.5%
Income Tax and Social Contribution - Deferred	17,878	45,469	-60.7%
<b>Net Income</b>	<b>293,769</b>	<b>638,362</b>	<b>-54.0%</b>
Net Margin (%)	8.2%	22.2%	-14.0 p.p



## Balance Sheet (Assets)

São Martinho - Consolidated In R\$ '000

	Sep/24	Mar/24
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	221,591	204,560
Financial investments	2,363,292	2,946,218
Trade Receivables	552,750	666,112
Derivative Financial Instruments	125,652	103,208
Inventories and advance to suppliers	2,021,944	609,479
Biological Assets	1,165,922	1,364,508
Taxes Recoverable	191,804	243,843
Income Tax and Social Contribution	93,485	73,355
Other assets	27,556	17,874
<b>TOTAL CURRENT ASSETS</b>	<b>6,763,996</b>	<b>6,229,157</b>
<b>NON-CURRENT ASSETS</b>		
<b>Long-term Receivables</b>		
Financial investments	75,072	71,231
Inventories and advance to suppliers	121,685	126,731
Derivative Financial Instruments	190,056	207,898
Trade Receivables	35,251	32,272
Taxes Recoverable	533,172	490,000
Income Tax and Social Contribution	8,983	8,983
Judicial Deposits	1,972,496	1,491,213
Other Assets	369,560	369,560
	<b>3,306,275</b>	<b>2,797,888</b>
<b>Investments</b>	59,345	54,692
<b>Property, plant and equipment</b>	7,813,649	8,045,148
<b>Intangible assets</b>	458,144	454,967
<b>Right-of-use assets</b>	2,804,431	2,789,597
<b>TOTAL NON-CURRENT ASSETS</b>	<b>14,441,844</b>	<b>14,142,292</b>
<b>TOTAL ASSETS</b>	<b>21,205,840</b>	<b>20,371,449</b>

## Balance Sheet (Liabilities)

São Martinho - Consolidated In R\$ '000

	Sep/24	Mar/24
<b>CURRENT LIABILITIES</b>		
Borrowings	1,384,499	1,096,406
Leases payable	103,087	108,047
Agricultural partnership payable	559,294	554,864
Derivative Financial Instruments	269,628	158,129
Trade Payables	593,272	408,590
Payables to Copersucar	1,218	8,336
Salaries and Social Charges	259,698	240,837
Taxes recoverable	32,378	40,791
Income tax and social contribution payable	12,086	9,470
Dividends Payable	40	150,139
Advances from Customers	124,326	37,414
Other Liabilities	26,425	41,407
<b>TOTAL CURRENT LIABILITIES</b>	<b>3,365,951</b>	<b>2,854,430</b>
<b>NON-CURRENT LIABILITIES</b>		
Borrowings	5,974,686	5,440,412
Leases payable	543,367	528,856
Agricultural partnership payable	1,664,601	1,682,993
Derivative Financial Instruments	28,012	13,596
Payables to Copersucar	175,972	173,709
Deferred Income Tax and Social Contribution	782,576	821,353
Provision for Contingencies	123,805	124,166
Taxes with suspended payment	1,951,638	1,869,563
Other Liabilities	27,552	-
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>11,272,209</b>	<b>10,654,648</b>
<b>EQUITY</b>		
Share Capital	4,445,192	3,941,717
Treasury Shares	-	(16,325)
Carrying Value Adjustments	1,074,498	1,118,158
Revenue Reserves	900,904	1,818,821
Retained Earnings	147,086	-
<b>TOTAL EQUITY</b>	<b>6,567,680</b>	<b>6,862,371</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>21,205,840</b>	<b>20,371,449</b>

## Consolidated Cash Flow

São Martinho - Consolidated In R\$ '000

	6M25	6M24
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
<b>Profit for the year</b>	<b>293,769</b>	<b>638,362</b>
<b>Adjustments</b>		
Depreciation and amortization	443,261	378,770
Biological assets harvested	533,240	453,773
Change in the fair value of biological assets and CBIOS	94,698	(157,021)
Amortization of intangible assets	(2,814)	-
Amortization of electricity contracts	-	7,218
Equity in the results of investees	(4,474)	(3,910)
Capital gain on jointly-controlled investment	-	-
Gains (losses) on investments and PP&E written off	(2,362)	(2,519)
Interest, monetary and exchange variations, net	170,616	172,983
Derivative financial instruments	119,990	(15,244)
Setup of provision for contingences, net	20,449	19,154
Income tax and social contribution	(12,897)	156,875
Taxes with suspended payment	82,075	340,777
Reversal of provisions for doubtful credit losses	(14)	-
Adjustment to present value and other adjustments	160,786	177,345
	<b>1,896,323</b>	<b>2,166,563</b>
<b>Changes in asset and liabilities</b>		
Trade receivables	106,327	(102,215)
Inventories	(808,848)	(910,331)
Taxes recoverable	4,805	17,507
Derivative financial instruments	(123,720)	(38,364)
Other assets	(410,636)	(346,943)
Trade payables	246,831	181,310
Salaries and social charges	18,862	59,349
Taxes payable	(24,182)	(203,210)
Payables to Copersucar	(6,310)	(8,217)
Provision for contingencies - settlement	(22,677)	(24,701)
Other liabilities	99,474	93,138
<b>Cash from operations</b>	<b>976,249</b>	<b>883,886</b>
Payment of interest on borrowings	(283,187)	(281,654)
Income tax and social contribution paid	(8,194)	(5,603)
<b>Net cash provided by operating activities</b>	<b>684,868</b>	<b>596,629</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Investment of funds	-	520
Purchases of property, plant and equipment and intangible assets	(363,181)	(217,503)
Additions to biological assets (planting and crop treatments)	(685,034)	(656,865)
Financial investments	715,872	1,437,720
Proceeds from sale of property, plant and equipment	7,185	4,417
Dividends received	1,959	1,156
<b>Net cash provided by investing activities</b>	<b>(323,199)</b>	<b>569,445</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Amortization of lease and partnership agreements	(423,964)	(311,808)
Proceeds from borrowings – third parties	1,100,693	97,000
Repayment of borrowings - third parties	(352,370)	(698,727)
Payment of dividends and Interest on Equity	(278,796)	(408,165)
Acquisition of treasury shares	(411,829)	-
Others Receipts	2,130	710
<b>Net cash provided by financing activities</b>	<b>(364,136)</b>	<b>(1,320,990)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(2,467)</b>	<b>(154,916)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>204,560</b>	<b>273,408</b>
Effect of exchange rate variation on cash and cash equivalents	19,498	(6,614)
<b>Cash and cash equivalents at the end of the period</b>	<b>221,591</b>	<b>111,878</b>
<b>Additional information</b>		
Balance of financial investments (current assets)	2,363,292	2,284,255
Total available funds	2,584,883	2,396,133

## INVESTOR RELATIONS

☎ +55 11 2105-4100

✉ [ri@saomartinho.com.br](mailto:ri@saomartinho.com.br)

🌐 [www.saomartinho.com.br/ri](http://www.saomartinho.com.br/ri)

[saomartinho.com.br/ri](http://saomartinho.com.br/ri)